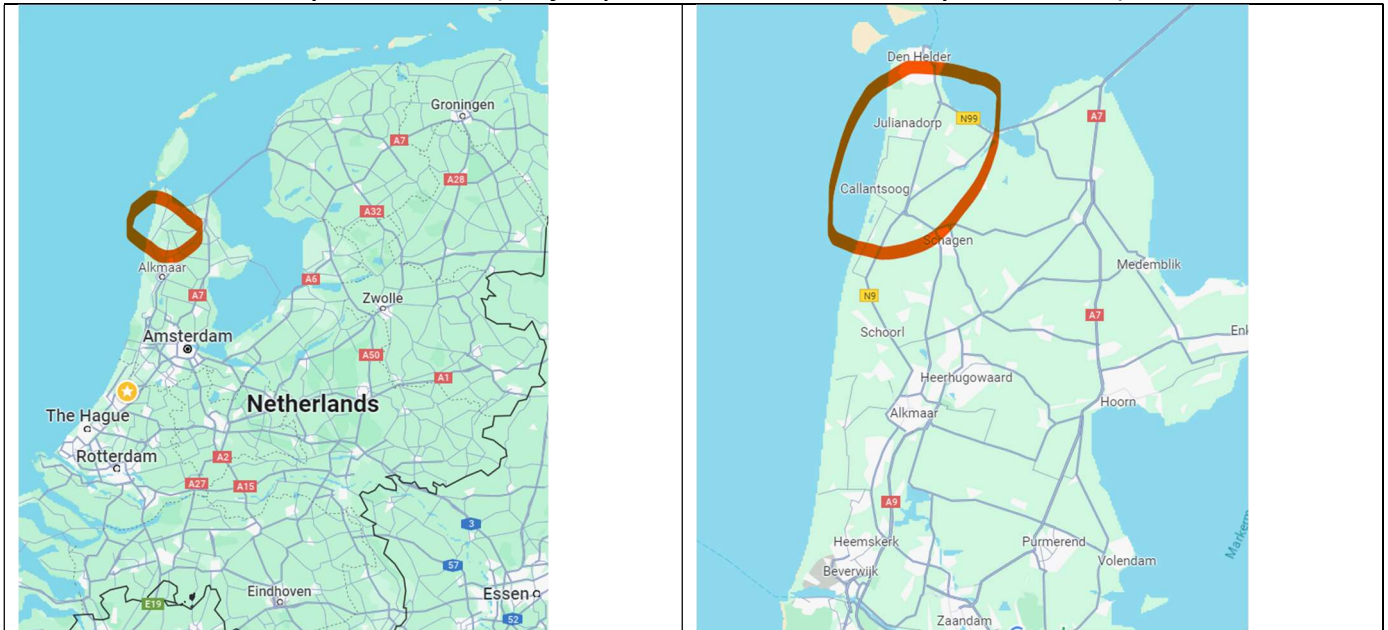


Report of visit: TULIP HARVEST START. JULY 5-7-2024 FIELD CONDITION AND HARVEST UPDATE.

This week, we visited important Tulip bulb growers in North part, sandy soil fields. At this moment, growers are still harvesting and cleaning and selecting bulbs. Situation is not good.

Area visited;

North Holland, sandy soil fields. (major production area for dry-sale bulbs)



General information on crop condition:

In all areas, growers report negative results. Sandy soil fields also report poor condition of growth. Clay fields are even worse and results of harvest are very bad.

Weather in past two weeks:

Last weeks of May, we had one week of warm weather, above 20C. the fields could dry and harvest work was quicker. But after one week of warm weather, the cool weather returned and until today temperatures are only around 17C every day. It is much cooler than normal.

Poor growing season resulted in less bulb growth. The crop turned brown much earlier than normal. It is due to poor soil condition and poor root development. Growers started to harvest these fields up to 10 days earlier than normal. It means that the growing season for enlargement of bulbs was 2 weeks shorter.

Growers in all areas report less bulb growth. Big sizes 12/14 and 14/+ are reported to be in largest shortage.

First harvest of bulbs:

We inspected the first bulbs harvested from the sandy soil fields.

Overall, size is smaller than expected and many old skins are still on the bulbs. (it is a sign of poor growth)

Growers propose to select little bit smaller size. It helps to make the total quantity that they must deliver to our company. (contracted quantity)

We check with each request from grower if we can accept.

Due to wet fields and low temperatures, we also find some bulbs with water damage. Such bulbs did not get enough oxygen due to heavy rain. We have to remove before packing. Low temperatures and rainy weather conditions make the process of drying of bulbs very slow. It is increasing the risk of fusarium. Already we found bulbs infected with fusarium in first delivery.

Growers also report that the number of harvested bulbs and size is poor. Also, for next years crop 2025, growers already report that they do not have enough planting stock. This means that acreage for 2025 crop will reduce.

Inspection issues.

Late information from the Holland inspection service (BKD) are reason for cancelling some orders. The reasons for rejections vary. It can be due to TBV virus, TVX virus or ARMV rejections. Already we had to inform customers with cancel notes for rejected lot numbers. It will also be a problem for 2025 crop. The rejected lot numbers will not return next year.

Bulb price / market.

This week, prices of extra bulbs that growers could offer reached a new peak high level. We are not able to buy bulbs anymore as some prices are now double compared to early season. It is very unreasonable and not realistic. We do not buy such high price bulbs.

We can only offer bulbs from our stock after delivery by grower.

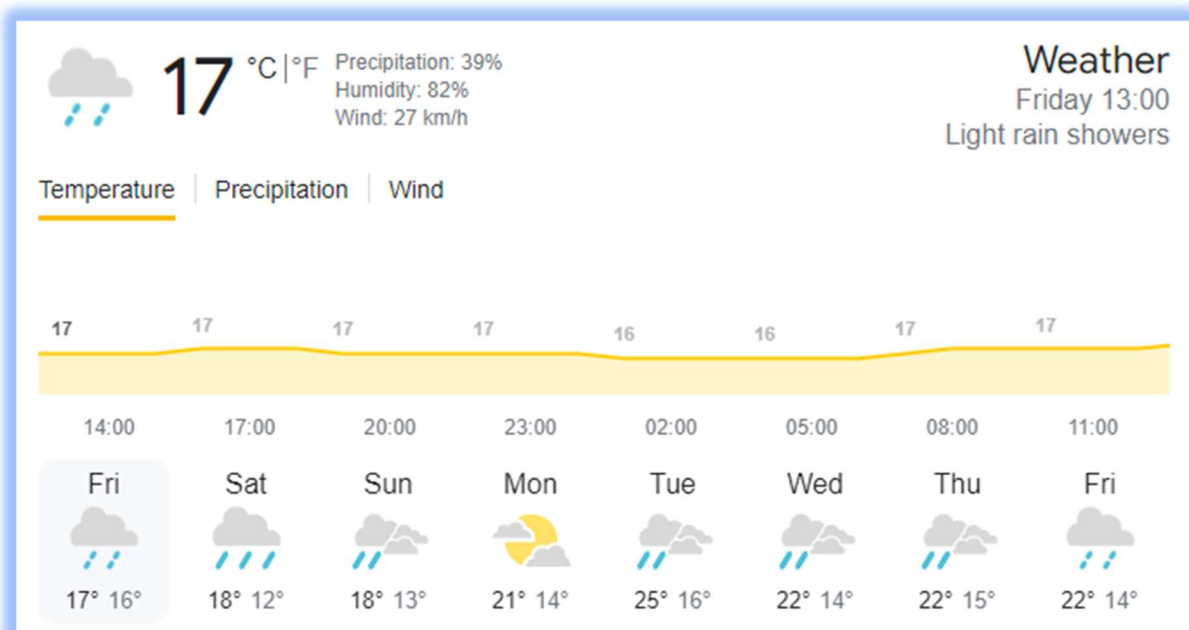
Weather conditions.

More rain will come this week and temperatures continue to be low.

Next week, temperatures may increase a little bit.

These weather conditions are not good for harvest in field.

Weather expectations for next 8 days:



Overall opinion and conclusion:

- 1. Harvest started earlier, about 7 to 10 days earlier than normal.**
- 2. Prices of bulbs increased to unreasonable levels.**
- 3. Fields are too wet, harvest is slowed down.**
- 4. Quantity of bulbs harvested will be less for all items.**
- 5. Quality of bulbs from sandy soil growers is normal. No big problems.**
- 6. Big shortages are expected in late grower deliveries.**
- 7. High risk for Fusarium is expected for this harvest season.**
- 8. Due to wet conditions, bulbs are not clean and need additional washing.**
- 9. Growers report shortage of planting stock for 2025 crop.**
- 10. More lot number failures and rejections due to Virus.**

This weeks weather conditions. Cloudy, rainy and cool.



Quality good. Size too small.



Almost no planting stock is harvested.



Packing and selection at growers warehouse.

